

NEWSLETTER



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We're in Abidjan for you !

Our sales and technical team is currently on a mission in Abidjan, Ivory Coast, reinforcing our commitment to our clients in the region. Schedule an appointment now to discuss your procurement needs. Our physical presence enables us to maintain our understanding of the

country and provide tailored solutions to the specific requirements of our clients and prospective clients.



Our Multi-Brand Expertise

We are committed to providing superior quality spare parts for your equipment, sourced directly from world-renowned manufacturers. Whether it's for repairs, preventive maintenance, or enhancing your machinery, our extensive range of parts will

meet your most demanding needs. Trust our experienced team to deliver reliable and efficient solutions.



Continued Expansion in the Medical Sector

In the medical field, sterilization is a crucial step to ensure patient safety and quality care. We take pride in offering a comprehensive range of procurement solutions, including the table-top pulse vacuum steam sterilizer, which is en route to a dental clinic. This advanced device utilizes pulse vacuum technology to ensure rapid and effective sterilization of medical instruments while preserving their integrity and functionality. Whether you're a small medical practice or a large healthcare facility, our team is here to assist you in finding the sterilizer that meets your specific needs.

About

Veejay VYTHILINGUM



Veejay VYTHILINGUM, Procurement Officer

How do you choose suppliers for Afrik Appro Ltd?

My choice depends on a wide range of factors such as quality, price, and reliability. However, my priority lies in the alignment of the relationship. Is the supplier genuinely invested in achieving the outcomes I seek for this procurement project and contract? Their commitment to collaborating closely with me to achieve these goals sets them apart from those who merely sell products. Engagement and cultural alignment build trust and streamline communication, thereby ensuring a solid foundation for future development.

What has been your biggest success as a buyer this year?

My biggest success as a buyer for 2023 has been successfully identifying and establishing partnerships with suppliers to fulfill urgent and large-scale projects. I was able to secure favorable terms and ensure timely delivery of goods.

How do you deal with procurement challenges?

To address procurement challenges, I take a proactive approach, anticipating potential obstacles and implementing strategies to overcome them. Here are some practices I prioritize:

1. **Supplier Diversification:** Avoiding reliance on a single supplier to minimize procurement-related risks.
2. **Regulatory Monitoring:** Maintaining constant vigilance on the latest rules, restrictions, import/export norms, health and safety regulations, and quality assurance measures to ensure compliance with market requirements.
3. **Sustainability Framework:** Establishing a sustainability framework to communicate sustainability standards to stakeholders, thus fostering a shared commitment to sustainable goals.
4. **Anticipating Delays:** Anticipating potential manufacturing and supply delays for proactive management of unforeseen situations.
5. **Data Collection System:** Implementing an effective data collection system for a clear and instantaneous view of the supply chain.

Remaining mindful of potential challenges, acting preemptively, and adopting innovative practices, I strive to maintain the fluidity of the supply chain, thereby ensuring optimal business performance.

A handwritten signature of Veejay in black ink, written in a cursive style.